Thousands of Doors Right on the Spot

nyone who has trouble choosing between door No. 1, 2 or 3 might not know what to do at North Pole Trim & Supplies.

Last year, the family-owned company sold more than 60,000 interior doors to homeowners and builders across Southwestern Ontario. With an enormous inventory of doors on site – and access to thousands more almost instantly – North Pole is the place to go for interior doors of every style and design.

"We have over 10,000 doors in stock," says company president Eric Toivonen. "Contractors love us because of our selection and inventory, but we also sells thousands of doors to homeowners doing their own renovation projects."

In fact, North Pole makes it as easy as possible for do-it-yourselfers. If you bring in your old door or its exact measurements, the knowledgeable staff will cut out the knobs holes and hinge insets to match exactly. Then they will deliver the new door to your home so you can easily install it with no muss or fuss. It couldn't be easier.

North Pole has been serving Londoners since 1977. Two years after it opened, in 1979, Eric's father, Ron, purchased the business and operated it for decades. Today Eric and his brother Michael own and operate it. They have 39 employees.

"We pride ourselves on our great staff," Eric says. "They know their stuff and they work hard to help our customers with whatever they need."

Although the business is known for its large inventory of doors, it has 11,000 product SKUs, covering everything from door hardware, trim, railings, closet organizers, columns



and quick steps. And of course, there is plenty of inventory in each of those products categories as well.

"Builders often need dozens or hundreds of certain things, and we have enough inventory to give them what they need without waiting around," Eric says. "Our extensive inventory is one of the things we're known for."

In addition to more than 60,000 doors per year, North Pole sells nearly 5-million feet of trim annually. It has more than 1,000 trim options – size, species and style. And there are hundreds of door locks and handles from which to choose.

If a customer can't find what he's looking for, North Pole happily special orders it.

Whether it's a special order or instock inventory, local delivery is always free. There's no need to rent a van by the hour from a big box store – where, by the way, the selection of doors is not as extensive – drive home and unload the door yourself, and then return the van and get your vehicle back. By contrast, North Pole delivers and unloads any of its products for free.

For more than three decades, North Pole Trim has been the place to go for the greatest selection of inside doors, trim and related products. That's as true today as it has ever been. The only difference is the store has more selection than ever before, with help from knowledgeable, friendly staff. Free delivery and free custom fitting to match old doors make the process as easy as it can be – if you don't mind choosing between door No. 1, 2 or 3.

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